

Iseo acquires Sofia Locks, active in cloud native access control solutions

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The Italian multinational ISEO, with headquarters in Pisogne (BS), has acquired the majority shareholding of the company Sofia Locks, with operational headquarters in Milan and **specialized in cloud native access control solutions**.

This initiative is part of ISEO's corporate strategy aimed at strengthening its international position in Europe in the management of accesses and flows of people inside buildings, with integrated, safe and easy-to-use solutions, as summarized in the motto of the new brand identity of ISEO:

ULTIMATE ACCESS TECHNOLOGIES TO UNLOCK YOUR FREEDOM TO MOVE

We remind that [ISEO](#) has been the leading Italian multinational in the security and access control sector for over 50 years. Based in Pisogne (Brescia), since 1969 ISEO has been working to move the meaning of security ever further forward, interpreting the needs of families, designers, installers and companies with an advanced point of view.

ISEO core business are **products and systems for home and buildings security and access control**, technologically innovative and reliable. An offer that covers the entire market demand: from residential buildings to large commercial and financial sites, hospitality and transport facilities and critical infrastructures, **thanks to an ever greater integration between the best of precision mechanics and smart electronics**.

Today ISEO group is a reality **which can count on the contribution of over 1,200 employees worldwide**, and operates through 12 companies: it develops, manufactures and markets its products and solutions in Europe, Asia, the Middle East, South Africa and South America.

Sofia Locks is a PropTech company (technologies for real estate) that was created to serve the new demand for safe and flexible space management. Sofia Locks solutions have been designed to meet the needs of workspaces, such as coworking and flexible workspaces, residential spaces and **of co-living, cohousing and social housing, as well as the world of retail and logistics**.

Sofia Locks solutions are integrated into the increasingly complete offer of digital platforms for the control of flows and accesses of ISEO: Argo, V364, SDK and Locken systems. They aim to accelerate the digital innovation process and to allow even greater flexibility in electronic control through apps of various devices that guarantee the safety of buildings and homes.

*“We are happy to start this journey with the Sofia Locks team, made up of brilliant young people projected into the world of technology and digitization, to the building and access sector. – says **Roberto Gaspari**, CEO of ISEO - These characteristics marry and increase*

ISEO's skills made of dynamism, innovation and access management. We will be able to build a special development path in the sector. Furthermore, this operation will allow ISEO to promote the extensive ISEO catalog in new market segments at an international level”.

Adds **Alessandro Nacci**, Sofia Locks Founder: *“We founded Sofia Locks with the aim of bringing innovation to the real estate sector. Sofia Locks is a PropTech, property and building technology, leveraging the experience of its team in creating digital and cloud native (IoT) products. Our path has made us today an essential element for innovative projects of top players in the real estate sector, to which we offer agility, flexibility, and automation in the management of physical spaces. We have decided to continue our journey with ISEO which, thanks to its international presence, will help the initiative to have an even broader scope.”*

The 2020 security and access control market is estimated in **30%** of the global building automation market, with a value **in Europe of over 8 billion euros** and an annual growth forecast of **10%** over the next few years.